

# SALE ANNOUNCEMENT

# \$11,574,353 CMBS Special Servicer Commercial Loan Offering

SALE:	\$11,574,353 Commercial Mortgage Loan Sale	
COLLATERAL:	Retail	
LOCATION:	Staten Island, NY	
PERFORMANCE:	Non-Performing	

#### **Overview**

\$11,574,353 Commercial Mortgage Loan Sale (the "Loan Sale") conducted by Mission Capital Advisors, LLC ("Mission" or "Loan Sale Advisor") on behalf of a CMBS Special Servicer ("Seller").

# Sale Structure

Mission has been retained as the exclusive Loan Sale Advisor to the Seller for the sale of a CMBS Special Servicer loan secured by a first-lien mortgage on a retail property located in Staten Island, NY (the "Loan" or "Asset"). The Loan is being offered on a sealed bid basis.

On behalf of the Seller, Mission is initially soliciting indicative bids from prospective bidders (the "Prospective Bidders") for the purchase of the Loan pursuant to the Loan Sale timeline attached hereto.

Mission, in conjunction with the Seller, and at the sole and absolute discretion of the Seller, will then invite multiple bidders (the "Final Bidders") to complete due diligence and submit non-contingent final bids for the Loan.

The sale must be completed according to the timeline attached hereto; investors will be required to finalize the Loan Sale Agreement prior to the final bid date.

# **Highlights & Summary**

The Loan Sale offers Prospective Bidders an opportunity to acquire a non-performing loan secured by the mortgage on a retail property located in Staten Island, NY.

- The property is well located adjacent to a Lowe's Home Improvement just off the West Shore Expressway (NY-440).
- The 64,117 sf property, constructed in 2001, is currently vacant. It was a former Pathmark grocery store whose lease was rejected as part of the A&P bankruptcy proceedings. At origination, Pathmark sales were above \$600 psf.
- A foreclosure complaint was filed May 2016, along with a motion for appointment of an ex-parte receiver.
- The property is located in a bustling retail corridor, with ingress / egress on two major roads on adjacent sides of the property.



Loan Information	
Status	Non-Performing
Original Principal Balance	\$12,500,000
Current Principal Balance	\$11,574,353
All-In Interest Rate	5.02%
Payment Type	P&I
Origination Date	5/10/2012
Maturity Date	6/1/2022
Last Payment Date	1/1/2016
CMBS Deal	WFRBS 2012-C7

Collateral	
City, State	Staten Island, NY
Property Type	Retail
Total SF	64,117
Year Built	2001
Original Appraisal	\$20,500,000
Original Appraisal Date	2/1/2012
Origination LTV	61.0%
Occupancy Status	Vacant
Site SF	208,033

## **Loan Sale Process**

Prospective Bidders are subject to qualification by Mission and/ or Seller (qualification process will be initiated by Mission as deemed necessary). Access to the Due Diligence Materials will be provided to Prospective Bidders solely at the discretion of Mission and/or the Seller and may be withheld for any reason.

The Seller, in conjunction with Mission, have prepared a comprehensive array of due diligence data (the "Due Diligence Materials"), which will be made available to Prospective Bidders that have executed, and are subject to the terms of, the Confidentiality Agreement (the "Confidentiality Agreement"), which can be accessed on the transaction offering email or by visiting market.missioncap.com. Included in the Due Diligence Materials will be an Offering Memorandum for the Asset (the "Offering Memorandum") prepared by Mission, comprehensive bidding instructions, the terms of sale and the Seller's required form of Agreement for Sale and Purchase of the Loan (the "Loan Sale Agreement").

Mission is soliciting non-contingent final bids for the Loan. Prospective Bidders are encouraged to complete final due diligence before submitting non-contingent offers on the Final Bid Date (the acceptance of which by Seller will require immediate execution of pre-negotiated Loan Sale Agreement by Prospective Bidder accompanied by a 10% non-refundable wire funds deposit).

Additional information will be provided to Bidders via Mission's online due diligence site. Such information may include detailed loan documents, pay histories, environmental reports, litigation documents (if applicable), and financial statements, in both computer file and imaged formats.

Please e-sign or return an executed Confidentiality Agreement to Katie Juarez at kjuarez@missioncap.com. PLEASE NOTE THAT E-SIGNATURES WILL BE PROCESSED IN TOP PRIORITY WHILE EMAIL SIGNATURES ARE PROCESSED AT THE END OF EACH BUSINESS DAY.

All inquiries should be directed through Mission Capital. Neither the Seller, Borrower, Borrower affiliates or Guarantors are to be contacted. Investors are required to strictly adhere to the terms of the Confidentiality Agreement.

# **Loan Sale Agreement**

The Seller will make its required form of Loan Sale Agreement available for review to Final Bidders. Pursuant to the Loan Sale Agreement, the Seller is selling its Loan subject only to those representations and warranties explicitly stated in the Loan Sale Agreement. No other representations or warranties, either expressed or implied, shall apply.



#### **Timeline**

The transaction contemplated herein has been scheduled as follows:

Loan Sale Timeline		
Event	Date	
Sale Announcement Distributed	Thursday, October 27, 2016	
Initial Data Distribution	Friday, October 28, 2016	
Indicative Bid Date	Tuesday, November 15, 2016	
Acceptance of or Comments to LSA Due	Friday, December 2, 2016	
Best & Final Bid Date	Tuesday, December 6, 2016	
Winning Bidder Selected	Wednesday, December 7, 2016	
10% Non-Refundable Deposit Due	Friday, December 9, 2016	
Closing Date	Friday, December 16, 2016	

## Disclaimer

THE SELLER RESERVES THE RIGHT, AT ITS SOLE AND ABSOLUTE DISCRETION, TO WITHDRAW THE LOAN FROM THE LOAN SALE, AT ANY TIME. THIS SALE ANNOUNCEMENT HAS BEEN PREPARED TO ASSIST THE RECIPIENT IN DECIDING WHETHER TO PROCEED WITH FURTHER INVESTIGATION OF THE LOAN. WHILE THE INFORMATION INCLUDED HEREIN IS BELIEVED TO BE ACCURATE AND RELIABLE, SELLER, MISSION AND THEIR RESPECTIVE SUBSIDIARIES, AFFILIATES, AGENTS, ASSIGNEES, OFFICERS, TRUSTEES, DIRECTORS, SERVICERS AND EMPLOYEES MAKE NO REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, AS TO THE ACCURACY OR COMPLETENESS OF SUCH INFORMATION, INCLUDING BUT NOT LIMITED TO THE VALIDITY OR PRIORITY OF ANY LIENS AND THE VALUE OF ANY COLLATERAL. ONLY THOSE REPRESENTATIONS AND WARRANTIES THAT ARE MADE BY THE APPLICABLE SELLER TO A PROSPECTIVE BIDDER IN A DEFINITIVE, EXECUTED LOAN SALE AGREEMENT SHALL HAVE ANY LEGAL EFFECT.

# **Mission Capital Contacts**

**Loan Sale Discussions** 

**Data Requests** 

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