



## **SALE ANNOUNCEMENT** \$31.2 MILLION HOSPITALITY LOAN RELATIONSHIP SALE

Sale:	\$31,200,504 Hospitality Loan Relationship Sale	
Collateral Type:	Priority Lien on Three Hotels, Junior Lien on One Hotel, Land, Cash Collateral & Office	
Location:	Texas & Oklahoma	
Loan Performance:	Maturity Default (76.20% of UPB), Performing – Pending Maturity (23.80%)	

## OVERVIEW

On behalf of an undisclosed seller (the "Seller"), Mission Capital Advisors, LLC ("Mission Capital" or "Loan Sale Advisor") is pleased to announce the sale (the "Loan Sale") of a loan relationship consisting of four (4) loans totaling \$31,200,504 in Unpaid Principal Balance (the "Loans" or "Portfolio"). The Loans are secured by a priority lien on three hotels, a junior lien on one hotel, land, cash collateral, and the Borrower's corporate office (collectively, the "Collateral").

## SALE STRUCTURE

Mission Capital has been retained as the exclusive Asset Sale Advisor to the Seller for the sale of four Loans. On behalf of the Seller, Mission Capital is initially soliciting indicative bids from prospective bidders (the "**Prospective Bidders**") for the purchase of the Loans pursuant to the Sale timeline below.

#### Bidders are invited to submit bids on the Portfolio in its entirety, sub-pools, or individual Loans on the Indicative Bid Date.

Mission Capital, in conjunction with the Seller, and at the sole and absolute discretion of the Seller, will then invite multiple final bidders (the "**Final Bidders**") to the Final Bid round to complete due diligence and submit non-contingent bids on the Final Bid Date.

Loan Sale Timeline		
Event	Date	
Sale Announcement Distributed	Tuesday, October 29, 2024	
Initial Data Distribution	Wednesday, October 30, 2024	
Indicative Bid Date	Tuesday, November 19, 2024	
Best & Final Bid Date	Thursday, December 12, 2024	
Winning Bidder(s) Selected	Friday, December 13, 2024	
Executed Contract/Deposit Due	Monday, December 16, 2024	
Closing Date (On or Before)	Friday, December 27, 2024	

## **HIGHLIGHTS & SALE SUMMARY**

Highlights of the sale and pooling are as follows:

#### Loan Pool 1: Maturity Defaulted Cross Collateralized Pool

- Loan Pool 1 contains three notes totaling \$23,774,621 in unpaid principal balance. The Loans are secured by priority liens on hotels in Ardmore, OK & Plano, Texas. Additional collateral includes a parcel of Land in Frisco, TX, Cash Collateral, and the Borrower's corporate office in Durant, OK.
- The Loans are cross collateralized and in maturity default. The Loans are further supported by an unconditional personal guaranty.

#### Loan Pool 2 – \$7,425,883 Performing Loan

- The second Loan Pool contains a single note that is secured by a priority lien on a Hotel in Quail Springs, OK, and a 2<sup>nd</sup> Lien on a Hotel in Durant, OK.
- The Loan is performing and faces a near term maturity in November 2024. The current interest rate is 8.50%.
- The Loan is full recourse to the same Guarantor as the Loans within Loan Pool 1.

260 Madison Avenue 5th Floor New York, NY 10016 212 925 6692



#### LOAN SALE PROCESS

Bidders are subject to qualification by Mission Capital and/or Seller (qualification process will be initiated by Mission Capital as deemed necessary). Access to the Due Diligence Materials will be provided to Prospective Bidders solely at the discretion of Mission Capital and/or the Seller and may be withheld for any reason.

The Seller, in conjunction with Mission Capital, has prepared an array of due diligence materials (the "**Due Diligence Materials**") which will be made available to Prospective Bidders that have executed, and are subject to the terms of, the Confidentiality Agreement (the "**Confidentiality Agreement**"), which can be accessed on the transaction offering email or by visiting <u>market.missioncap.com</u>. Included in the Due Diligence Materials will be a data tape for the Assets (the "**Data Tape**"), comprehensive bidding instructions, the terms of sale, and the Seller's required form of loan sale agreement (the "**Loan Sale Agreement**").

Additional Due Diligence Materials will be provided to Prospective Bidders via Mission Capital's online due diligence site. Additional Due Diligence Materials may include detailed loan documents, information memoranda for the Assets, pay histories and financial statements, where available.

Mission Capital is initially soliciting indicative bids for the Loans. Prospective Bidders are encouraged to review the Due Diligence Materials and submit indicative bids in accordance with the proposed timeline. After receipt of indicative bids, Mission Capital, in conjunction with the Seller, will select Final Bidders to complete due diligence before submitting non-contingent offers on the Final Bid Date (the acceptance of which by Seller will require immediate execution of a pre-negotiated Loan Sale Agreement accompanied by a 10% non-refundable wire funds deposit (the "**Earnest Money Deposit**").

#### **RESERVATION OF RIGHTS**

The Seller, in its sole and absolute discretion, reserves the right to, at any time and without obligation to any Prospective Bidder:

- a) Alter, amend, or supplement the terms and conditions of the Loan Sale or transaction materials.
- b) Withdraw any or all the Assets from the Loan Sale prior to awarding any portion of the Portfolio.
- c) Withdraw Assets after awarding any portion of the Portfolio, but prior to closing.
- d) Extend any deadline or timeframe.
- e) Accept any bid in accordance with the bidding rules, whether or not it is the highest bid, waive any technical defects therein and/or reject any and all bids.
- f) Terminate discussions and negotiations with any Prospective Bidder at any time and for any reason; and
- g) Not award all or any portion of the Portfolio and reject any or all bids.

#### AGREEMENTS

Please e-sign or return an executed Confidentiality Agreement to <u>assetsales@missioncap.com</u> or <u>kjuarez@missioncap.com</u>. INVESTORS SHOULD NOTE THAT E-SIGNATURES AND/OR UNMODIFIED CONFIDENTIALITY AGREEMENTS WILL BE PROCESSED IN TOP PRIORITY, WHILE MODIFIED CONFIDENTIALITY AGREEMENTS ARE PROCESSED AT THE END OF EACH BUSINESS DAY. THE SELLER RESERVES THE RIGHT, IN ITS SOLE AND ABSOLUTE DISCRETION, TO ACCEPT OR REJECT COMMENTS TO THE CONFIDENTIALITY AGREEMENT.

The Seller will make its required form of Loan Sale Agreement available to Prospective Bidders. Comments to the Loan Sale Agreement are discouraged and, in any event, must be submitted and approved, in Seller's sole and absolute discretion, prior to the Final Bid Date. **The Seller will be selling the Loans subject only to those representations and warranties explicitly stated in the Loan Sale Agreement.** 

No other representations or warranties, either expressed or implied, shall apply. No obligation to sell shall be binding on Seller unless and until a Loan Purchase Agreement is signed and delivered by Seller and Seller has received the Earnest Money Deposit in accordance with the Loan Sale Agreement.

# MISSION CAPITAL

All inquiries should be directed through Mission Capital. Neither the Seller, any borrower, borrower affiliates or guarantors are to be contacted. Investors are required to strictly adhere to the terms of the Confidentiality Agreement.

## TRANSACTION TEAM CONTACT INFORMATION

Daniel O'Donnell Managing Director dodonnell@missioncap.com Cell: 214 912 6567 Alex Draganiuk Managing Director adraganiuk@missioncap.com Direct: 212 941 2276 Cell: 917 302 2706

Austin Parisi, CFA Director aparisi@missioncap.com Direct: 212 941 2273 Cell: 914 703 2634 Ben Gialenios Associate Director bgialeinos@missioncap.com Cell: 704 787 3354 David Tobin Senior Managing Director dtobin@missioncap.com Direct: 212 941 2268 Cell: 917 653 8209

Katie Juarez Operations kjuarez@missioncap.com Cell: 402 450 9482 Spencer Kirsch Managing Director skirsch@missioncap.com Direct: 212 941 2270 Cell: 516 509 7809

## ADDITIONAL LOAN SALE CONTACTS

Joseph Runk Senior Managing Director jrunk@missioncap.com Direct: 561 923 8892 Cell: 561 254 0005 Pierre Bonan Managing Director pbonan@missioncap.com Direct: 212 537 5959 Cell: 917 622 2832 James Gosse Managing Director jgosse@missioncap.com Cell: 770 298 5029

#### DISCLAIMER

NO OBLIGATION TO SELL SHALL BE BINDING ON SELLER UNLESS AND UNTIL A WRITTEN CONTRACT OF SALE OR LOAN PURCHASE AGREEMENT IS SIGNED AND DELIVERED BY SELLER. THE SELLER RESERVES THE RIGHT, IN ITS SOLE AND ABSOLUTE DISCRETION, TO WITHDRAW THE LOANS FROM THE LOAN SALE, AT ANY TIME. THIS SALE ANNOUNCEMENT HAS BEEN PREPARED TO ASSIST THE RECIPIENT IN DECIDING WHETHER TO PROCEED WITH FURTHER INVESTIGATION OF THE LOANS. WHILE THE INFORMATION INCLUDED HEREIN IS BELIEVED TO BE ACCURATE AND RELIABLE, SELLER, MISSION CAPITAL AND THEIR RESPECTIVE SUBSIDIARIES, AFFILIATES, AGENTS, ATTORNEYS, ASSIGNEES, OFFICERS, TRUSTEES, DIRECTORS, SERVICERS AND EMPLOYEES MAKE NO REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, AS TO THE ACCURACY OR COMPLETENESS OF SUCH INFORMATION, INCLUDING BUT NOT LIMITED TO THE VALIDITY OR PRIORITY OF ANY LIENS AND THE VALUE OF ANY COLLATERAL. ONLY THOSE REPRESENTATIONS AND WARRANTIES THAT ARE MADE BY THE SELLER TO A PROSPECTIVE BIDDER IN A DEFINITIVE, EXECUTED LOAN SALE AGREEMENT SHALL HAVE ANY LEGAL EFFECT.