

# SALE ANNOUNCEMENT \$88 MILLION CRE NPL & REO PORTFOLIO SALE

Sale:	\$88,074,420 CRE NPL & REO Portfolio Sale
<b>Construction Status:</b>	Mid Construction (49.7% of UPB), Paper / Finished Lots (35.7%), Completed Construction (14.7%)
Location:	California (50.9% of UPB), DC (14.7%), Kansas (11.1%), Utah (9.8%), Idaho (6.0%), Other (7.6%)
Performance:	Non-Performing Loan (61.8% of UPB), Forbearance (26.1%), REO (12.1%)

### **OVERVIEW**

On behalf of an undisclosed seller (the "Seller"), Mission Capital Advisors, LLC ("Mission Capital" or "Sale Advisor") is pleased to announce the sale (the "Asset Sale") of thirteen (13) loans totaling \$77,403,620 in Unpaid Principal Balance (the "Loans") and two REO assets which were previously encumbered by \$10,670,800 in debt (the "REOs").

# SALE STRUCTURE

Mission Capital has been retained as the exclusive Asset Sale Advisor to the Seller for the sale of thirteen Loans and two REO assets. On behalf of the Seller, Mission Capital is initially soliciting indicative bids from prospective bidders (the "Prospective Bidders") for the purchase of the Loans and REOs pursuant to the Sale timeline below.

Prospective Bidders are invited to submit bids on the Portfolio in its entirety, on sub-pools, or on individual Loans or REOs on the Indicative Bid Date.

Mission Capital, in conjunction with the Seller, and at the sole and absolute discretion of the Seller, will then invite multiple final bidders (the "Final Bidders") to the Final Bid round to complete due diligence and submit non-contingent bids on the Final Bid Date.

Sale Timeline			
Event	Date		
Sale Announcement Distributed	Tuesday, October 8, 2024		
Initial Data Distribution	Wednesday, October 9, 2024		
Indicative Bid Date	Wednesday, November 6, 2024		
Best & Final Bid Date	Thursday, December 5, 2024		
Winning Bidder(s) Selected	Friday, December 6, 2024		
Executed Contract/Deposit Due	Monday, December 9, 2024		
Closing Date (On or Before)	Wednesday, December 18, 2024		

# HIGHLIGHTS & SALE SUMMARY

The Asset Sale offers Prospective Bidders the opportunity to acquire a critical mass of non-performing loans and REOs. **Highlights of the sale and pooling are as follows:** 

#### Pool 1 - Loans:

- The Loan pool contains 13 non-performing loans totaling \$77,403,620 in unpaid principal balance.
- 56.5% of the Loan pool is secured by mid construction projects, 26.8% of the pool is backed by paper or finished lots, and 16.7% is collateralized by completed construction CRE/multi-family properties.
- All Loans were originated to finance the construction or renovation of multi-family properties, single-family residences, and/or mixed-use projects.
- All Loans are supported by full, unconditional personal guarantees.

#### Pool 2 - REOs:

- The REO pool contains two land assets previously encumbered by \$10,670,800 in debt. A description of the REOs are as follows:
  - 1. 100 duplex lots, 212 future townhouse lots, and ~59 acres of raw commercial land in Kansas.
  - A finished lot zoned for twelve condominium units in South Carolina.



## **ASSET SALE PROCESS**

Bidders are subject to qualification by Mission Capital and/or Seller (qualification process will be initiated by Mission Capital as deemed necessary). Access to the Due Diligence Materials will be provided to Prospective Bidders solely at the discretion of Mission Capital and/or the Seller and may be withheld for any reason.

The Seller, in conjunction with Mission Capital, has prepared an array of due diligence materials (the "Due Diligence Materials") which will be made available to Prospective Bidders that have executed, and are subject to the terms of, the Confidentiality Agreement (the "Confidentiality Agreement"), which can be accessed on the transaction offering email or by visiting market.missioncap.com. Included in the Due Diligence Materials will be a data tape for the Assets (the "Data Tape"), comprehensive bidding instructions, the terms of sale, and the Seller's required form of sale or loan purchase agreement (the "Sale Agreement").

Additional Due Diligence Materials will be provided to Prospective Bidders via Mission Capital's online due diligence site. Additional Due Diligence Materials may include detailed loan documents, information memoranda for the Assets, pay histories and financial statements, where available.

Mission Capital is initially soliciting indicative bids for the Loans and REOs. Prospective Bidders are encouraged to review the Due Diligence Materials and submit indicative bids in accordance with the proposed timeline. After receipt of indicative bids, Mission Capital, in conjunction with the Seller, will select Final Bidders to complete due diligence before submitting noncontingent offers on the Final Bid Date (the acceptance of which by Seller will require immediate execution of a pre-negotiated Sale or Loan Purchase Agreement accompanied by a 10% nonrefundable wire funds deposit (the "Earnest Money Deposit").

## **RESERVATION OF RIGHTS**

The Seller, in its sole and absolute discretion, reserves the right to, at any time and without obligation to any Prospective Bidder:

- Alter, amend, or supplement the terms and conditions of the Asset Sale or transaction materials.
- b) Withdraw any or all the Assets from the Sale prior to awarding any portion of the Portfolio.
- Withdraw Assets after awarding any portion of the Portfolio, but prior to closing.
- d) Extend any deadline or timeframe.
- e) Accept any bid in accordance with the bidding rules, whether or not it is the highest bid, waive any technical defects therein and/or reject any and all bids.
- f) Terminate discussions and negotiations with any Prospective Bidder at any time and for any reason; and
- g) Not award all or any portion of the Portfolio and reject any or all bids.

### **AGREEMENTS**

Please e-sign or return an executed Confidentiality Agreement to <a href="mailto:assetsales@missioncap.com">assetsales@missioncap.com</a>. or <a href="mailto:kjuarez@missioncap.com">kjuarez@missioncap.com</a>. INVESTORS SHOULD NOTE THAT E-SIGNATURES AND/OR UNMODIFIED CONFIDENTIALITY AGREEMENTS WILL BE PROCESSED IN TOP PRIORITY, WHILE MODIFIED CONFIDENTIALITY AGREEMENTS ARE PROCESSED AT THE END OF EACH BUSINESS DAY. THE SELLER RESERVES THE RIGHT, IN ITS SOLE AND ABSOLUTE DISCRETION, TO ACCEPT OR REJECT COMMENTS TO THE CONFIDENTIALITY AGREEMENT.

The Seller will make its required form of Sale Agreement available to Prospective Bidders. Comments to the Sale Agreement are discouraged and, in any event, must be submitted and approved, in Seller's sole and absolute discretion, prior to the Final Bid Date. The Seller will be selling the Loans and REOs subject only to those representations and warranties explicitly stated in the Sale or Loan Purchase Agreement.

No other representations or warranties, either expressed or implied, shall apply. No obligation to sell shall be binding on Seller unless and until a Sale Agreement is signed and delivered by Seller and Seller has received the Earnest Money Deposit in accordance with the Sale Agreement.



All inquiries should be directed through Mission Capital. Neither the Seller, any borrower, borrower affiliates or guarantors are to be contacted. Investors are required to strictly adhere to the terms of the Confidentiality Agreement.

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# **DISCLAIMER**

NO OBLIGATION TO SELL SHALL BE BINDING ON SELLER UNLESS AND UNTIL A WRITTEN CONTRACT OF SALE OR LOAN PURCHASE AGREEMENT IS SIGNED AND DELIVERED BY SELLER. THE SELLER RESERVES THE RIGHT, IN ITS SOLE AND ABSOLUTE DISCRETION, TO WITHDRAW THE ASSETS FROM THE ASSET SALE, AT ANY TIME. THIS SALE ANNOUNCEMENT HAS BEEN PREPARED TO ASSIST THE RECIPIENT IN DECIDING WHETHER TO PROCEED WITH FURTHER INVESTIGATION OF THE ASSETS. WHILE THE INFORMATION INCLUDED HEREIN IS BELIEVED TO BE ACCURATE AND RELIABLE, SELLER, MISSION CAPITAL AND THEIR RESPECTIVE SUBSIDIARIES, AFFILIATES, AGENTS, ATTORNEYS, ASSIGNEES, OFFICERS, TRUSTEES, DIRECTORS, SERVICERS AND EMPLOYEES MAKE NO REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, AS TO THE ACCURACY OR COMPLETENESS OF SUCH INFORMATION, INCLUDING BUT NOT LIMITED TO THE VALIDITY OR PRIORITY OF ANY LIENS AND THE VALUE OF ANY COLLATERAL. ONLY THOSE REPRESENTATIONS AND WARRANTIES THAT ARE MADE BY THE SELLER TO A PROSPECTIVE BIDDER IN A DEFINITIVE, EXECUTED SALE AGREEMENT SHALL HAVE ANY LEGAL EFFECT.