



# SALE ANNOUNCEMENT

## \$20 MILLION CRE MEZZANINE LOAN PORTFOLIO SALE

<b>LOCATIONS:</b>	New Jersey (50% of UPB), Louisiana (35%), Texas (15%)
<b>PERFORMANCE:</b>	Performing (100%)
<b>COLLATERAL TYPES:</b>	Office (85% of UPB), Multifamily/Retail (15% of UPB)

### OVERVIEW

On behalf of an undisclosed seller (the “Seller”), Mission Capital Advisors, LLC (“Mission Capital” or “Loan Sale Advisor”) is pleased to announce the sale of a \$20 million performing, commercial real estate mezz loan portfolio (each a “Loan”, collectively, the “Loans” or the “Loan Portfolio”). Mission Capital is initially soliciting indicative bids from prospective bidders (the “Prospective Bidders”) for the purchase of (i) the entire Loan Portfolio, and/or (ii) individual asset(s), pursuant to the Loan Sale timeline attached hereto.

### SALE STRUCTURE

Mission Capital is initially soliciting indicative bids from prospective bidders (the “Prospective Bidders”) for the purchase of the Loans. Mission Capital and the Seller, in the sole and absolute discretion of the Seller, will then invite final bidder(s) (the “Final Bidder(s)”) to complete due diligence and submit non-contingent final bid(s) on the final bid date (the “Final Bid Date”) pursuant to the timeline set forth below.

**Investors can place bids on (i) the entire Loan Portfolio, and/or (ii) individual asset(s) within the Loan Portfolio.**

Sale Timeline	
Event	Date
Sale Announcement Distributed	Wednesday, March 20, 2024
Initial Data Distribution	Thursday, March 21, 2024
Indicative Bid Date	Tuesday, April 9, 2024
Best & Final Bid Date	Tuesday, April 30, 2024
Winning Bidder(s) Selected	Wednesday, May 1, 2024
Executed Contract/Deposit Due	Friday, May 3, 2024
Closing Date (On or Before)	Thursday, May 9, 2024

### HIGHLIGHTS & SALE SUMMARY

- The Loan Portfolio consists of three (3) mezzanine loans, totaling \$20,000,000 in UPB. Two of the three loans are collateralized by cash flowing office properties (85% of UPB) in NJ & LA, and the third loan is collateralized by a cash flowing multifamily/retail property in TX (15% of UPB).
- The Loans have a WA (“weighted average”) Origination Date of 3/21/18, and a WA Maturity Date of 11/2/26. All three loans are behind senior loans securitized in CMBS trusts, and all are performing via monthly Interest-Only payments. The WA Fixed Rate of the Portfolio is 10.04%.
- Based on figures as of Q2 2023, the NJ office loan and the LA office loan produced \$9.46 million & \$6.52 million in NOI, respectively, while the TX multifamily produced \$1.66 million in NOI. The WA DSCR of the Loan Portfolio is 1.51x and the WA Debt Yield is 9.67% accordingly. The WA Occupancy of the collateral is 93.73%, and the WA CLTV is 64.35%, based on origination appraisal values.
- The NJ office loan is 463,435 sq. ft. and consists of two tenants, including a credit tenant that is subleasing a part of its space to two other tenants. The credit tenant makes up 95.2% of the property occupancy and is on a lease that expires in June 2030. The LA office loan is 606,608 sq. ft and is a multi-tenant property that is 90% occupied, which also has a parking garage as collateral. The TX multifamily loan is Class-A, consists of 211 units (of which 209 are occupied) across 163,078 sf, and has 2,420 sf of ground floor retail space as additional collateral.
- Additional details can be found on the following page.

Loan	Count	Current UPB	UPB %	WA Orig Date	WA Maturity Date	WAC %	WA Orig CLTV %	WA DSCR	WA Debt Yield (2023)
LA Office	1	\$7,000,000	35%	12/11/2018	4/1/2025	9.50%	64.78%	1.60	11.97%
NJ Office	1	\$10,000,000	50%	4/18/2017	2/5/2027	10.50%	62.35%	1.49	9.01%
TX Multifamily	1	\$3,000,000	15%	8/9/2019	9/6/2029	9.75%	70.00%	1.33	6.49%
<b>Grand Total</b>	<b>3</b>	<b>\$20,000,000</b>	<b>100%</b>	<b>3/21/2018</b>	<b>11/2/2026</b>	<b>10.04%</b>	<b>64.35%</b>	<b>1.51</b>	<b>9.67%</b>

## LOAN SALE PROCESS

Bidders are subject to qualification by Mission Capital and/or Seller (qualification process will be initiated by Mission Capital as deemed necessary). Access to the due diligence materials (the “**Due Diligence Materials**”) will be provided to Prospective Bidders solely at the discretion of Mission Capital and/or the Seller and may be withheld for any reason.

The Seller, in conjunction with Mission Capital, has prepared an array of due diligence materials which will be made available to Prospective Bidders that have executed, and are subject to the terms of, the confidentiality agreement (the “**Confidentiality Agreement**”), which can be accessed on the transaction offering email or by visiting [market.missioncap.com](http://market.missioncap.com). Included in the Due Diligence Materials will be comprehensive bidding instructions, pay histories, financial statements, and the Seller’s required form of loan sale agreement (the “**Loan Sale Agreement**”).

Additional Due Diligence Materials will be provided to Prospective Bidders via Mission Capital’s online due diligence site. Such additional Due Diligence Materials may include detailed loan documents, in both computer file and imaged formats.

Mission Capital is initially soliciting indicative bids for the Loan Portfolio. Prospective Bidders are encouraged to review the Due Diligence Materials and submit indicative bids in accordance with the proposed timeline. After receipt of indicative bids, Mission Capital, in conjunction with the Seller, will select Final Bidders to complete due diligence before submitting non-contingent offers on the Final Bid Date (the acceptance of which by Seller will require immediate execution of a pre-negotiated Loan Sale Agreement accompanied by a 10% non-refundable wire of funds as a purchase deposit (the “**Earnest Money Deposit**”).

Please e-sign or return an executed Confidentiality Agreement to [assetsales@missioncap.com](mailto:assetsales@missioncap.com). **PLEASE NOTE THAT E-SIGNATURES OF AS-IS CONFIDENTIALITY AGREEMENTS WILL BE PROCESSED AS TOP PRIORITY, WHILE MODIFIED**

**CONFIDENTIALITY AGREEMENTS ARE PROCESSED AT THE END OF EACH BUSINESS DAY. THE SELLER RESERVES THE RIGHT, IN ITS SOLE AND ABSOLUTE DISCRETION, TO ACCEPT OR REJECT COMMENTS TO THE CONFIDENTIALITY AGREEMENT.**

**No obligation to sell shall be binding on Seller unless and until a Loan Purchase Agreement is signed and delivered by Seller and Seller has received the Earnest Money Deposit in accordance with the Loan Sale Agreement.**

## LOAN SALE AGREEMENT

The Seller will make its required form of Loan Sale Agreement available to Prospective Bidders prior to the Final Bid Date. Comments to the Loan Sale Agreement are discouraged and in any event, must be submitted and approved, in Seller’s sole and absolute discretion, prior to the Final Bid Date. **The Seller will be selling its Loan Portfolio subject only to those representations and warranties explicitly stated in the Loan Sale Agreement. No other representations or warranties, either expressed or implied, shall apply.**

All inquiries should be directed through Mission Capital. Neither the Seller, any borrower(s), borrower affiliate(s), sponsor(s) or guarantor(s) are to be contacted. Investors are required to strictly adhere to the terms of the Confidentiality Agreement.

## TRANSACTION TEAM

**Spencer Kirsch***Director*[skirsch@missioncap.com](mailto:skirsch@missioncap.com)

Direct: 212 941 2270

Cell: 516 509 7809

**Alex Draganiuk***Managing Director*[adraganiuk@missioncap.com](mailto:adraganiuk@missioncap.com)

Direct: 212 941 2276

Cell: 917 302 2706

**David Tobin***Senior Managing Director*[dtobin@missioncap.com](mailto:dtobin@missioncap.com)

Direct: 212 941 2268

Cell: 917 653 8209

**Austin Parisi, CFA***Vice President*[aparisi@missioncap.com](mailto:aparisi@missioncap.com)

Direct: 212 941 2273

Cell: 914 703 2634

**Benjamin Gialenios***Associate*[bgialenios@missioncap.com](mailto:bgialenios@missioncap.com)

Direct: 929 575 4694

Cell: 704 787 3354

## ADDITIONAL CONTACTS

**Pierre Bonan***Managing Director*[pbonan@missioncap.com](mailto:pbonan@missioncap.com)

Direct: 212 537 5959

Cell: 917 622 2832

**Daniel O'Donnell***Managing Director*[dodonnell@missioncap.com](mailto:dodonnell@missioncap.com)

Direct: 469 333 8004

Cell: 214 912 6567

## DISCLAIMER

NO OBLIGATION TO SELL SHALL BE BINDING ON SELLER UNLESS AND UNTIL A WRITTEN CONTRACT OF SALE OR LOAN SALE AGREEMENT IS SIGNED AND DELIVERED BY SELLER. THE SELLER RESERVES THE RIGHT, IN ITS SOLE AND ABSOLUTE DISCRETION, TO WITHDRAW THE ASSET FROM THE LOAN PORTFOLIO SALE, AT ANY TIME. THIS SALE ANNOUNCEMENT HAS BEEN PREPARED TO ASSIST THE RECIPIENT IN DECIDING WHETHER TO PROCEED WITH FURTHER INVESTIGATION OF THE ASSET. WHILE THE INFORMATION INCLUDED HEREIN IS BELIEVED TO BE ACCURATE AND RELIABLE, SELLER, MISSION CAPITAL AND THEIR RESPECTIVE SUBSIDIARIES, AFFILIATES, AGENTS, ATTORNEYS, ASSIGNEES, OFFICERS, TRUSTEES, DIRECTORS, SERVICERS AND EMPLOYEES MAKE NO REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, AS TO THE ACCURACY OR COMPLETENESS OF SUCH INFORMATION, INCLUDING BUT NOT LIMITED TO THE VALIDITY OR PRIORITY OF ANY LIENS AND THE VALUE OF ANY COLLATERAL. ONLY THOSE REPRESENTATIONS AND WARRANTIES THAT ARE MADE BY THE SELLER TO A PROSPECTIVE BIDDER IN A DEFINITIVE, EXECUTED LOAN SALE AGREEMENT SHALL HAVE ANY LEGAL EFFECT.